



# Guide for Veterans Choosing a Trade Career

By PrimeWeld

Many returning service members worry about choosing a civilian career they'll like—and that will give them the quality of life they deserve. The skilled trades offer a work environment that many veterans like, along with steady, reliable pay.

### Why choose the skilled trades?

Training in the skilled trades gives you knowledge that is always in high demand, and the chance to earn high wages. Best of all, it's easy to find the training and job placement assistance you need.

### Skilled trade workers are in high demand

Many skilled workers can expect employment opportunities to grow over the next decade. The US Bureau of Labor Statistics expects faster than average growth in these skilled trades:

- Welders, cutters, solderers, and brazers: three percent growth expected
- Plumbers: four percent growth expected

- Ironworkers: five percent growth expected
  - Elevator and escalator installers and repairers: seven percent growth expected
  - Electricians: eight percent growth expected
  - Industrial machinery mechanics: thirteen percent growth expected
- Higher demand for these trades will mean more job opportunities—or even the opportunity to use your knowledge to start your own business.

### Good wages

Skilled tradespeople can expect to earn tens of thousands more over the course of their lives than they would making minimum wage. And they can expect to start earning a much higher starting salary than many college graduates do. Salaries for the skilled trades vary based on industry and location, but it's not unusual for skilled tradespeople to earn starting salaries of \$50,000 and more.

Here are the average salaries for several fast-growing occupations, according to the Bureau of Labor Statistics:

- Aircraft and avionics equipment mechanics and technicians: \$64,310 per year (\$30.92 per hour)



- Electricians: \$56,180 per year (\$27.01 per hour)
- Plumbers: \$55,160 per year (\$26.52 per hour)
- Masonry workers: \$46,500 per year (\$22.35 per hour)
- Welders, cutters, solderers, and brazers: \$42,490

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# Sub-Bid Requests

USDOT Bonding Education Program 04-19-21

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American Bridge Company is seeking SBE subcontractors and suppliers

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FOR REQUESTS OR ASSISTANCE:  
[Alexandra.Cann@GLXConstruct.com](mailto:Alexandra.Cann@GLXConstruct.com)

## SKANSKA

SKANSKA USA CIVIL

**IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED DBE SUBCONTRACTORS AND VENDORS**

**Harold Structures Eastbound Re-Route Project**  
**MTA Construction and Development Contract No. CH058B**  
**Bid Date: April 16, 2021**

**Description of project:**  
The work involves design-build of a new tunnel and approach structures for a grade-separated crossover, including modification of the underpinning pier(s) and construction of new pier(s) for the existing Honeywell Street bridge, demolition of existing track work and installation of new track, including special track work, and demolition of existing and installation of new traction power elements such as the cabling, contact and messenger wires, feeder cables and their supporting structures. The work will be performed in an active railroad interlocking and will require close coordination with the ongoing train operations and force account work performed by Amtrak, LIRR, and other East Side Access contractors.

**Many bidding opportunities are available:** trucking, soil hauling and disposal, containers, excavation, structural concrete, precast concrete, standpipe, utilities, MPT, electrical, catenary, miscellaneous metals, steel, pile driving, micropiles, line striping, rebar furnish and install, waterproofing, demolition, support of excavation, precast barrier, trackwork, track removals, third rail, concrete ties, rail, fence, erosion control, trailers, cleaning, environmental testing, fill material supply, contaminated soil, geotechnical instrumentation and monitoring, survey, photography, rodent control, castings, monitoring wells, dewatering, material testing, temporary steel.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: [Rosemary.Nagle@skanska.com](mailto:Rosemary.Nagle@skanska.com) • EOE/M/F/Vet/Disabled

## SKANSKA

SKANSKA KOCH INC.

**IS SOLICITING BIDS FROM SBE SUBCONTRACTORS AND SUPPLIERS**

**New Jersey Department of Transportation, Pulaski Contract 8B**  
**NJDOT Contract No. 054123300**  
**Bid Date: April 22, 2021**

Subcontracting opportunities include but are not limited to soil erosion and sediment control, traffic control, pipe/drainage structures, earthwork—excavation, earthwork—embankment, asphalt/pavement, fence, sidewalk and curbs, traffic railing, traffic striping, traffic signs, electrical, landscaping, engineering, demolition, hazmat, paint, foundations/piles, reinforcing steel, concrete—structural, waterproofing, steel repairs, bearings, joints, concrete deck, and jacking systems. Please see contract documents for further opportunities.

Interested firms please contact [john.papagiannakis@skanska.com](mailto:john.papagiannakis@skanska.com) • EOE/M/F/Vet/Disabled

## NORTHEAST EVENTS FOR YOUR BUSINESS

# 2021

**Fee: Free; registration required**  
The SBA Vermont District Office hosts a free weekly webinar from 11:30 am to 1:00 pm Tuesdays to discuss Paycheck Protection Program forgiveness. Topics include criteria, the process, changes, and more. To access the webinar by phone, call 1-202-765-1264 and enter the code 986 011 495#. For more information, email [susan.mazza@sba.gov](mailto:susan.mazza@sba.gov). Webinar direct link (copy and paste link into browser address bar): <http://ow.ly/uj2850DRyxt> The SBA Vermont District Office provides financial services, consulting, and educational assistance to the small business community throughout the state.

**SBA and SOS Monthly Webinar**  
**Thursday, May 6, 2021, 9:00 am–11:00 am**  
**Online**  
**Main Sponsor(s): US Small Business Administration, New Hampshire Secretary of State Corporation Division**  
**Contact: Miguel Moralez, 603-225-1601, [miguel.moralez@sba.gov](mailto:miguel.moralez@sba.gov)**  
**Fee: Free; registration required**  
Starting a new business? Looking for capital and finance options? Looking for general advice on starting or maintaining your business? Hear from representatives from the local SBA office and the New Hampshire Secretary of State Corporation Division. This workshop (currently held online during the pandemic) is offered on the first Thursday of every month. To join this free webinar, copy and paste the link below into your browser, then register for tickets for the date of your choice to receive the access code. <https://www.eventbrite.com/e/monthly-workshop-on-sba-programs-resources-at-sos-tickets-138501643143>

**Selling to the Federal Government Webinar**  
**Thursday, April 22, 2021, 1:00 pm–4:00 pm**  
**Online**  
**Main Sponsor(s): US Small Business Administration**  
**Contact: George Tapia, 610-382-3086, [george.tapia@sba.gov](mailto:george.tapia@sba.gov)**  
**Fee: Free; registration required**  
Did you know that the federal government is the largest purchaser of goods and services in the world? Interested in learning how your business can market your services or goods to the federal government? Register on line at <https://www.eventbrite.com/e/how-to-sell-to-the-federal-government-tickets-120255610769> SBA helps to ensure small businesses get fair opportunities to share federal government prime contracts. Topics will include: How to Register, Small Business Certifications, Finding Opportunities, Marketing Your Firm, Federal Supply Schedules, Getting Paid, Tips to Prepare Your Offer, How to Seek Additional Assistance. Please note all training sessions are held via Microsoft Teams Meeting. Participants must ensure Microsoft Teams is functioning correctly prior to attending the scheduled class.

**PPP Forgiveness Webinar**  
**Tuesday, April 27, 2021, 11:30 am–1:00 pm**  
**Online**  
**Main Sponsor(s): US Small Business Administration**  
**Contact: Susan Mazza, 802-828-4422, [susan.mazza@sba.gov](mailto:susan.mazza@sba.gov)**

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